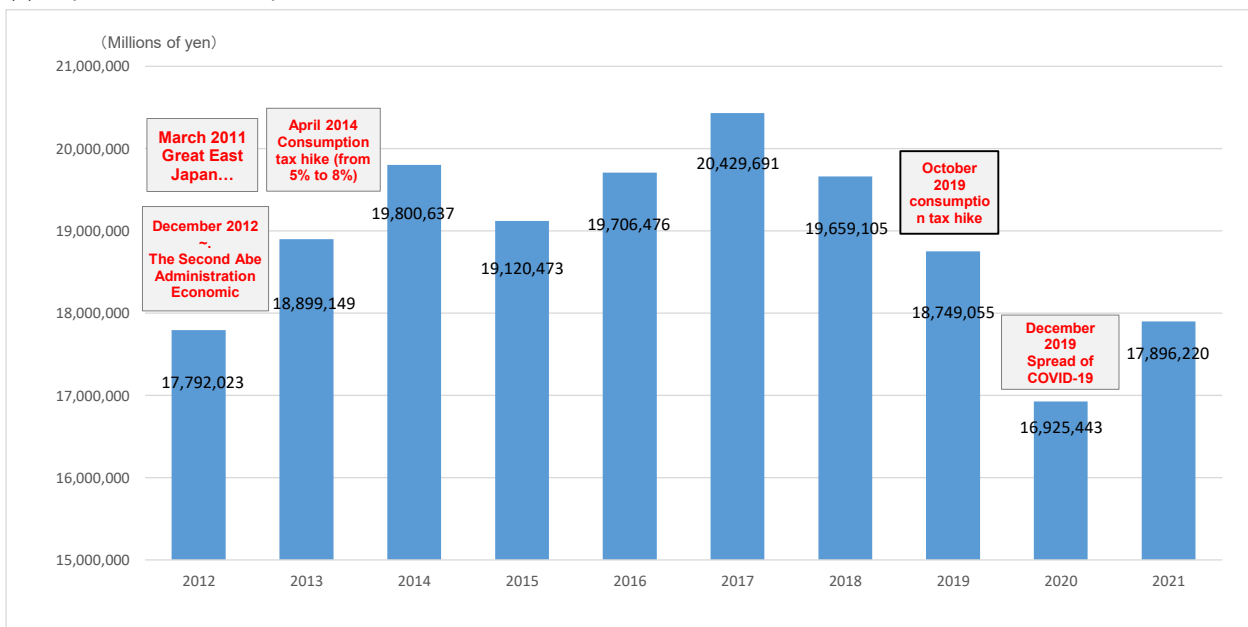


Shipment trends of auto parts manufacturers

This is the total of the auto parts shipment trends of the regular member companies of JAPIA. There was a few periods of decline due to Global Financial Crisis in 2008, Great East Japan Earthquake in 2011, and Flood in Thailand. Following a brief recovery trend after FY2013, shipments have subsequently declined in FY2020 due to COVID-19 outbreak.

(1) Shipment value of auto parts



Source: Japan Auto Parts Industries Association, Automotive Parts Shipment Trend Survey
(Survey and tally of trends in shipments of automotive parts by the Association's regular member companies)

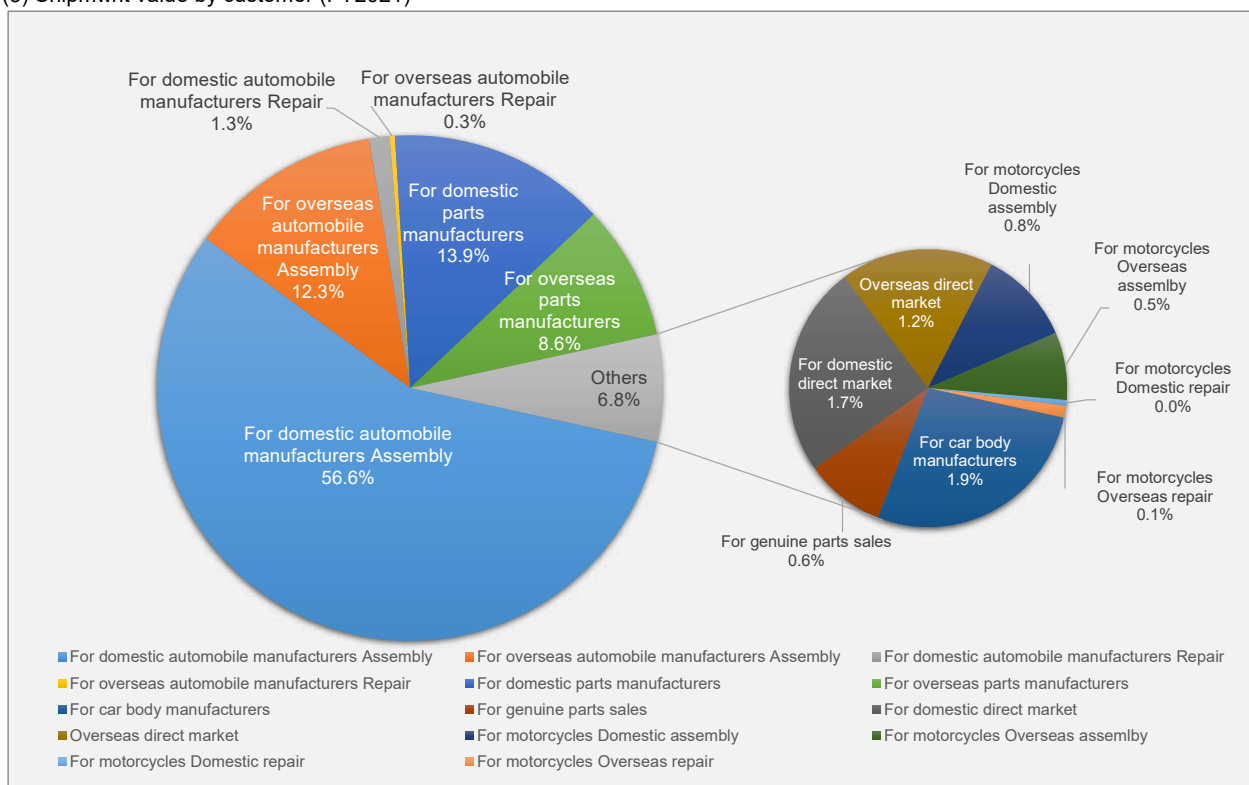
(2) Shipment value by employee size (Unit: million yen)

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Number of employees	Shipment value Composition ratio	Shipment value Composition ratio	Shipment value Composition ratio	Shipment value Composition ratio	Shipment value Composition ratio	Shipment value Composition ratio	Shipment value Composition ratio	Shipment value Composition ratio	Shipment value Composition ratio	Shipment value Composition ratio
Over 2,000	11,011,829 61.9%	12,063,783 63.8%	12,976,863 65.5%	12,582,321 65.8%	13,121,431 66.6%	13,726,345 67.2%	13,316,773 67.7%	12,263,825 65.4%	11,302,078 66.8%	12,194,010 68.1%
1,001 to 2,000	3,408,280 19.2%	3,406,919 18.0%	3,189,489 16.1%	2,775,441 14.5%	2,960,816 15.0%	2,827,847 13.8%	2,616,180 13.3%	2,981,587 15.9%	2,460,572 14.5%	2,203,734 12.3%
501 to 1,000	1,825,195 10.3%	1,760,724 9.3%	2,087,635 10.5%	2,120,442 11.1%	1,937,576 9.8%	2,205,355 10.8%	2,044,738 10.4%	1,859,890 9.9%	1,724,295 10.2%	1,821,043 10.2%
301 to 500	836,912 4.7%	986,328 5.2%	819,636 4.1%	902,827 4.7%	896,688 4.6%	1,019,384 5.0%	1,005,440 5.1%	979,359 5.2%	775,154 4.6%	945,330 5.3%
101 to 300	612,953 3.4%	562,499 3.0%	597,107 3.0%	620,866 3.2%	656,089 3.3%	535,058 2.6%	565,502 2.9%	563,167 3.0%	561,275 3.3%	635,491 3.6%
Less than 100	96,854 0.5%	118,896 0.6%	129,907 0.7%	118,576 0.6%	133,876 0.7%	115,702 0.6%	110,473 0.6%	101,227 0.5%	102,069 0.6%	96,612 0.5%
Total	17,792,023 100.0%	18,899,149 100.0%	19,800,637 100.0%	19,120,473 100.0%	19,706,476 100.0%	20,429,691 100.0%	19,659,105 100.0%	18,749,055 100.0%	16,925,443 100.0%	17,896,220 100.0%

Note: Number of employees: Number of automotive-related employees, calculated by multiplying the total number of employees of each company by the ratio of automotive parts related business.

Source: Japan Auto Parts Industries Association, Automotive Parts Shipment Trend Survey
(Survey and tally of trends in shipments of automotive parts by the Association's regular member companies)

(3) Shipment value by customer (FY2021)



Source: Japan Auto Parts Industries Association, Automotive Parts Shipment Trend Survey (Survey and tally of trends in shipments of automotive parts by the Association's regular member companies)